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How to profit as uranium prices head for a meltup

The supply squeeze in the uranium market implies ample scope for price rises. Here's how to invest in uranium.



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Uranium mines can't keep up with global demand
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When was the last time you heard about nuclear power and the demand for uranium? People used to debate the matter passionately, but it hasn't been a hot

topic in the developed world for some time now. The Germans have gone off nuclear power and the UK has so far proved poor at building new reactors.

The real story, however, is outside Europe and America. China, India, Russia, Belarus, Korea, Slovakia and the United Arab Emirates are collectively adding over eight gigawatts (GW) of new capacity in 2021. (A GW is equal to one billion watts, while an incandescent lightbulb consumes around 60 to 100 watts.)

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There are 53 nuclear reactors under construction worldwide and over 300 have been proposed for this decade. Many countries in the developing world think that

nuclear power is one of the crucial building-blocks of a green-energy transition and are spending huge sums of money on new capacity.

Meanwhile, even previously nuclear-phobic countries such as Germany are restarting some of their plants while the Biden administration in the US is making positive noises about – at the very least – keeping its existing fleet of reactors and maybe even building some new ones.

An illiquid market

Investing in uranium and gauging prices for uranium-based products can be tricky, however. The market is not like classic, liquid commodity markets where there are obvious supply and demand drivers and a panoply of financial-market prices and structures in tow.

Most utilities in need of uranium oxide (U3O8), the raw material used in nuclear reactors, do not tend to ring up a commodity trader and buy the product on the spot market, though that does happen. Instead, they sign long-term contracts with

a few, strategically important suppliers from trusted countries, mainly Kazakhstan and Canada. They might also source supplies via the nuclear weapondecommissioning programmes that have been operating for the last few decades. The demand from utilities for supplies is also not very price-elastic.

If utilities have enough raw material, they will stay away from the thinly-developed spot markets, which means that if one consumer – say Japan – suddenly stops buying, one can see sudden and prolonged drops in the price of U3O8. And that has certainly been true over the last decade. Even after recent increases, post-Fukushima prices are still 85% below their all-time high.

The Covid-19 supply squeeze

But the inelasticity of demand and supply can also result in sharp bounces. Utilities will have a steady need for supplies and if those long-term contracts start to finish, they might find themselves scrambling for more, especially if traditional sources of supply go offline.

And that has been the case during the pandemic. Cameco in Canada, the world's second-largest producer, has shut every one of its uranium mines in Canada. Output at Kazatomprom, the world's biggest producer, is at a multi-year low. The US produced a negligible amount of uranium in 2020. This sort of backdrop can trigger sudden surges: in 2007 prices increased fivefold in one year to \$140 a pound (lb) as utilities panicked about scarcity of supply after a mine called Cigar Lake was flooded and another, Ranger, was damaged by a cyclone.

More bullish news

There is one other issue worth mentioning. The increasing cost of supply has not necessarily been reflected in spot market prices. A recent panel of experts at an event hosted by investment bank Canaccord Genuity (CG) argued that marginal costs are well above current spot prices.

According to a report on this event, the panellists think that "the presence of long-term contracts has masked the discord between spot prices and production costs; however this is expected to change as utilities re-enter the market in 2021 to recontract".

"With significant supply having already been removed from the market, and a slow ability to respond by producers, this is expected to be a tighter environment than what we have seen over the last decade... a straw poll saw average long-term price expectation among the speakers averaging \$50/lb, compared to current levels of \$30/lb."

The Uranium Energy Corporation estimates that in 2021 global demand for

uranium was 175 million lbs, while production reached 128 million, implying a gap of 47 million lbs of U3O8 for 2021 alone.

The options in London

The simplest way of playing any possible upwards move in spot prices is through a London-listed holding company called **Yellow Cake** (Aim: YCA), which owns a big reserve of U3O8. In recent weeks this unique vehicle has raised \$140m via new ordinary shares to fund the purchase of additional U3O8.

The initial plan was to muster \$110m, but owing to strong demand the raise was increased by \$30m. The funds will be used to purchase 3.5 million lbs of U3O8 for \$28.95/lb under the company's existing contract with Kazatomprom. Additionally, Yellow Cake has agreed to purchase a further 440,000lbs of U3O8 at a price of \$27.34/lb for total consideration of \$12m.

According to calculations by Nick Lawson from alternative investments specialist adviser Ocean Wall, at the mid-March point Yellow Cake's net asset value (NAV) is around 216p (based on a spot market mid-price of \$27.51 for uranium) compared with a share price of 261p. So, Yellow Cake is not cheap in NAV terms; it is trading at a near-20% premium.

But if uranium prices do move upwards sharply, as I think is distinctly possible, then Yellow Cake's share price could tick even higher. It is also worth mentioning that there are some more mainstream equity alternatives such as **Cameco** (Toronto: CCO; NYSE: CCJ), a giant miner listed in the US and Canada.

players in the uranium sector. Big diversified miners BHP (which owns the copperuranium Olympic Dam project) and Rio Tinto, the operator of Namibia's Rössing uranium mine, also provide some exposure.

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